



CLOSING DATE
18 January 2019

BUSINESS DEVELOPMENT ASSOCIATE

SUMMARY

We are currently seeking to recruit a Business Development Associate for Invibio Medical, based in our West Conshohocken, PA office.

JOB ROLE

Reporting to the On Demand Leader, the Business Development Associate will serve as the primary point of Sales contact with assigned existing and prospective U.S. clients to ensure that a wide range of their business needs are met. The BDA will be responsible for developing and maintaining relationships with client personnel, consulting regularly with them, and for marshalling and coordinating internal company resources in order to grow/maintain revenue. The successful candidate is expected to ensure that Invibio achieves a high level of customer satisfaction, and helps to grow/maintain account revenue and account pipeline through proactive client support/service.

REQUIREMENTS

A Bachelor's degree in an Engineering, Sales, Marketing or equivalent discipline and be fluent in English. A proficiency in Microsoft Office is requested and Microsoft Dynamics CRM would be an advantage, along with proven customer experience management within key Invibio markets of spine, trauma, and orthopedics.

▶ TO APPLY

In addition to a competitive salary we also provide a range of attractive benefits, including company pension and healthcare schemes. If you believe you have the drive and potential required to join our team, please email your CV to:

HR@victrex.com. (No Agencies)

ABOUT INVIBIO

Invibio, part of the Victrex plc group of companies, is a global leader in providing high-performance biomaterial solutions to medical device manufacturers. The company provides PEEK-OPTIMA™ polymers, advanced technical research and support and manufacturing of components for spine, trauma and orthopaedic and dental medical segments for the development of long-term implantable medical devices. Today, Invibio's PEEK-OPTIMA™ polymers are used in approximately 9 million implanted devices worldwide.

▶ www.invibio.com  