



VICTREX PLC

US & CANADA ROADSHOW MARCH 2025

ENABLING ENVIRONMENTAL & SOCIETAL BENEFITS



VICTREX TEAM



Jakob Sigurdsson
Chief Executive Officer



Ian Melling
Chief Financial Officer



Andrew Hanson
IR Director



OUR PURPOSE:

*Bringing Transformational & Sustainable Solutions
That Address World Material Challenges Every Day*



STATE OF THE NATION: 2025



STRONG FOUNDATIONS IN PLACE
SELF-HELP ACTIONS TO NAVIGATE TOWARDS ATTRACTIVE LONG-TERM OPPORTUNITIES



AEROSPACE



VAR



ELECTRONICS



MEDICAL



ENERGY & INDUSTRIAL



AUTOMOTIVE



END MARKET OUTLOOK

FY 2025*

OUTLOOK SUMMARY

- FOCUSED ON AT LEAST MID-SINGLE DIGIT VOLUME GROWTH
- DEMAND & MEDICAL IMPROVEMENT A KEY FACTOR
- DRIVE YEAR-ON-YEAR PROGRESS IN PBT
- FX HEADWIND ~£7-8M AT PBT

KEY

OPTIMISTIC



NEUTRAL



CAUTIOUS



*Indicative outlook for our end-markets in FY 2025 (vs FY 2024)

STRONG LONG-TERM GROWTH RUNWAY

Attractive & differentiated portfolio



CURRENT	MACRO-DRIVER	MID-TERM
 Up to 500kg/plane	CO2 reduction & faster processing	>5 tonnes/plane
 11g/car average	CO2 reduction & higher performance	>200g of PEEK in an EV
 < 5000 Medical parts sold	Metal alternatives, patient outcomes	>100,000 Medical parts sold in 5 years
 >15bn connected devices in use	Higher durability & performance	>25bn connected devices in use# (2032)
 Renewable & new energy <1% of volumes	New energy, higher performance	c8t of PEEK/km of pipe (Magma, hydrogen, CCS)

>5X
ADDRESSABLE
MARKET
OPPORTUNITY

#statista.com – based on IoT devices in use in 2024 and forecast to 2032 (includes smart devices and AI applications)

ENABLING ENVIRONMENTAL & SOCIETAL BENEFITS: ACROSS OUR PORTFOLIO

MID-TERM GROWTH TARGETS

GROUP CORE BUSINESS GROWTH

5-7% CAGR

(revenue 5-year period –
PBT ahead of revenue growth with
improving operating leverage)

GROWTH INC MEGA- PROGRAMMES

8-10% CAGR

(revenue 5-year period –
PBT ahead of revenue growth with
improving operating leverage)

MEGA-PROGRAMME PORTFOLIO

Step up in FY 2025

(vs ~£10m revenue in FY 2024)

CONTINUED CONFIDENCE IN THE MEDIUM-TERM, DESPITE SHORT-TERM CHALLENGES

STRONG COMMERCIAL PIPELINE & WHITE SPACE OPPORTUNITIES



Sustainable Solutions:
PFAS replacement(eg cookware)



Medical:
Increasing opportunities in
Non-implantable

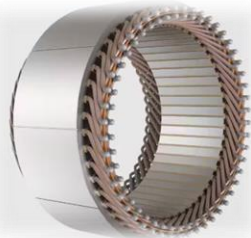
CONTINUING TO BUILD NEW USE CASES FOR PEEK & PAEK POLYMERS

**FY 2024 revenue:
£10.2m**

Magma: advanced qualification stage, supporting TechnipFMC/Petrobras



E-mobility: new platforms for FY25 (800v platforms)



Trauma: further revenue build with product portfolio



Knee: 1st commercial PEEK Knee opportunity*; closing on other top 5 Knee players



Aerospace Composites: Closing on deployment for current & future platforms



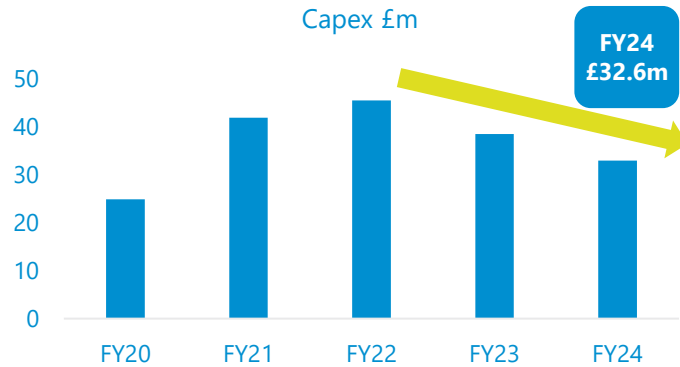
MEGA-PROGRAMMES

(Targeting a step-up vs FY 2024)

*based on approval of India regulatory submission

CAPITAL ALLOCATION PRIORITIES

(Post conclusion of major investment phase)



CAPITAL INVESTMENT FY20-24



WELL INVESTED ASSETS (UK & CHINA)



**KEY
MESSAGES:
FOCUSED ON
DELIVERY**

**STRONG
FOUNDATIONS**

1. Strong pipeline
2. Well invested assets
3. Mega-programme investments in place

**SELF-HELP
ACTIONS**

1. Sales excellence
2. Cost of manufacture & procurement savings
3. Digitalisation

**ATTRACTIVE
GROWTH
RUNWAY**

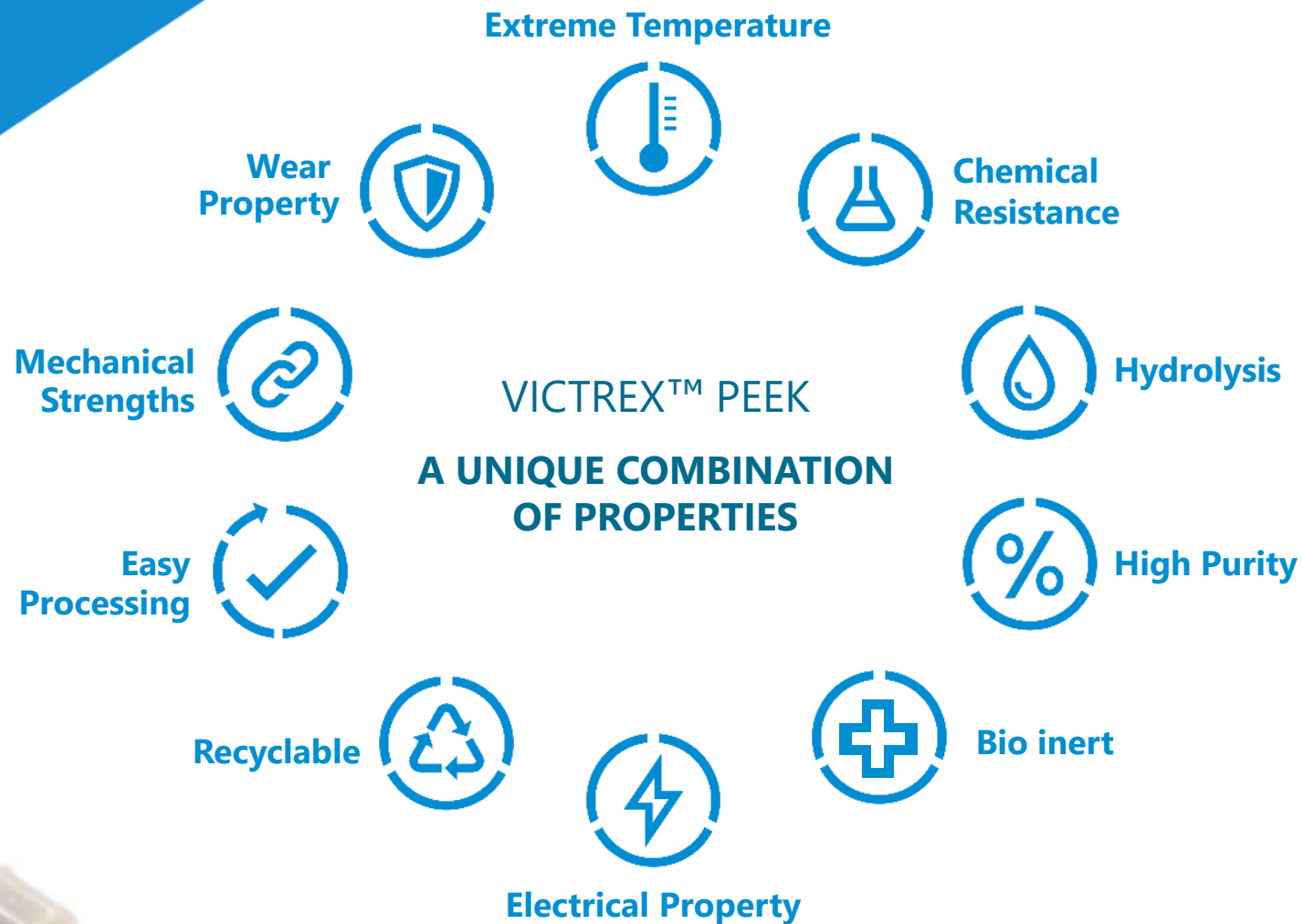
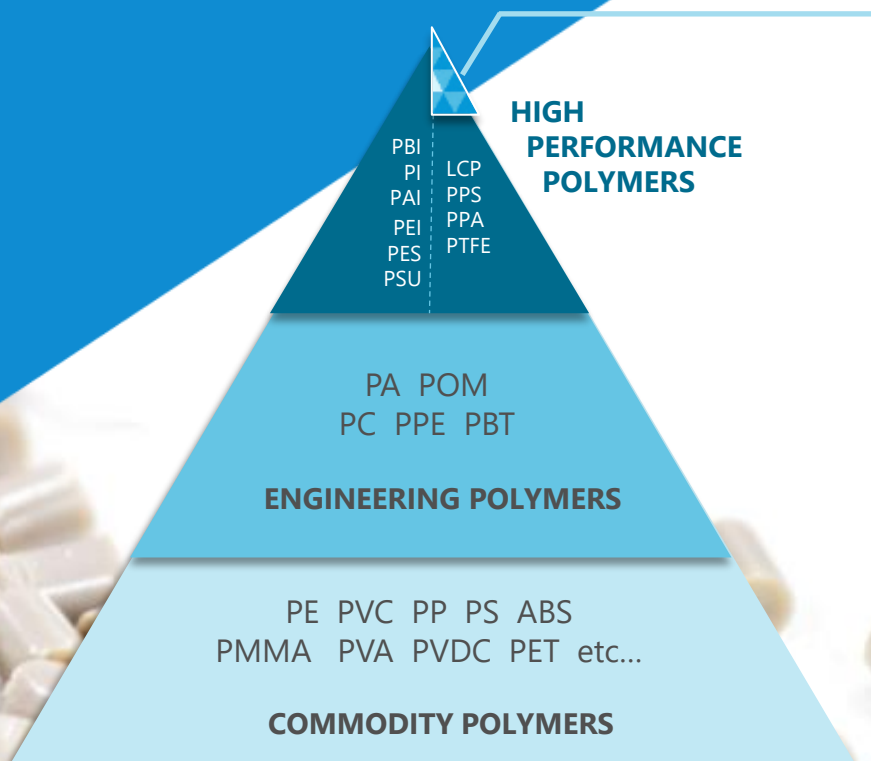
1. Aligned to megatrends
2. Differentiated strategy
3. Significant upside potential



APPENDIX

VICTREX™ PEEK POLYMERS

A unique combination of properties



END-MARKETS & APPLICATIONS

AEROSPACE

20,000+
aircraft have VICTREX
solutions on-board



AUTOMOTIVE

500 million
VICTREX™ PEEK based applications
on the road today

MEDICAL

Every 27 seconds a patient is treated using
Invibio PEEK OPTIMA™ solutions

15 million+
implanted devices



INDUSTRIAL AND VAR

100+ million
machines using
Victrex solutions



ELECTRONICS

Over 4 billion
mobile devices use
APTIV™ Film technology



ENERGY

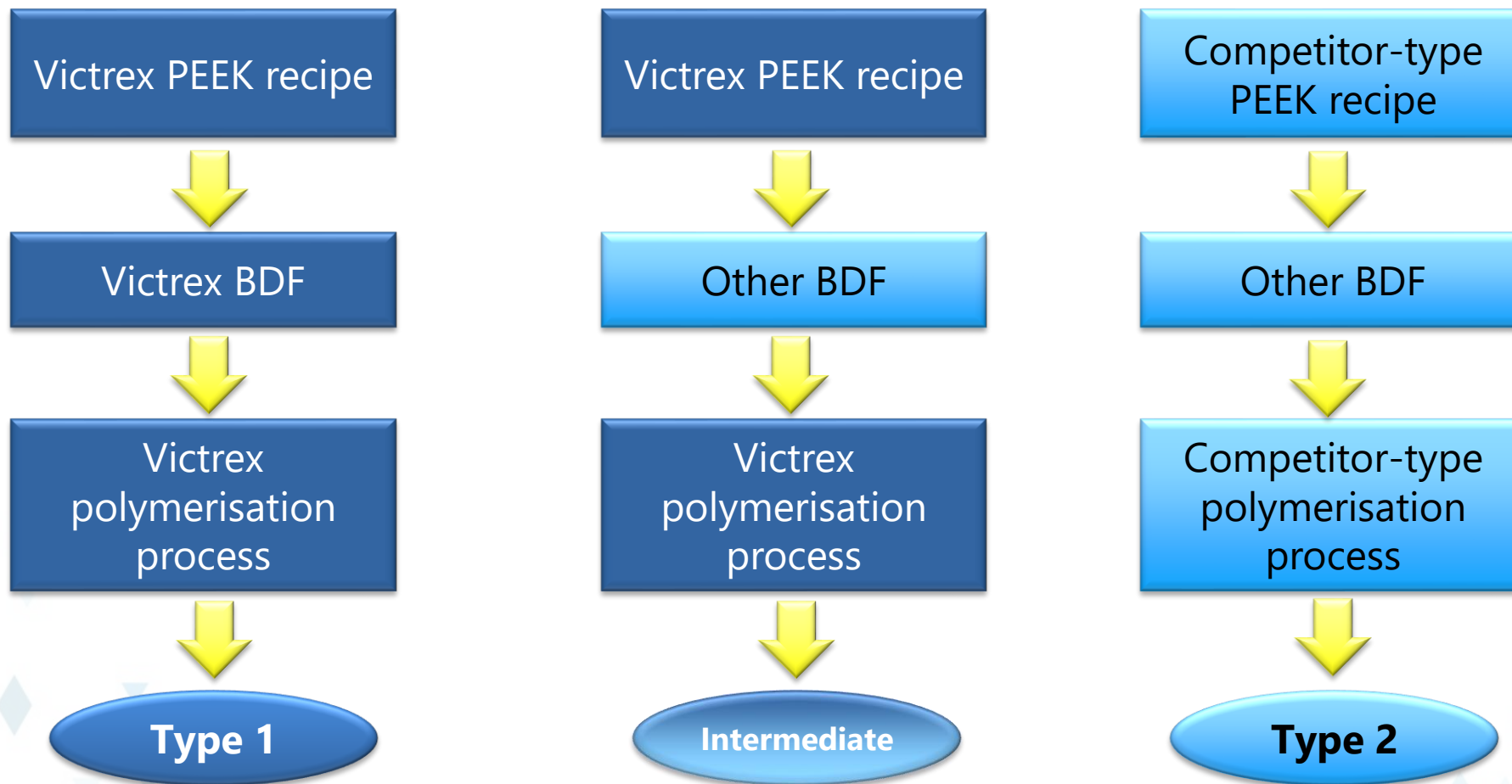
75+ million
VICTREX™ PEEK
seals in use today



PEEK was developed by ICI in 1978, with Victrex being formed from ICI in 1993 and listed in 1995.
PEEK has a unique combination of properties and is typically used as a metal replacement

HOW WE DIFFERENTIATE

Victrex makes Type 1, Type 2 and an intermediate type of PEEK



Victrex is unique being integrated into BDF & in being able to make all types of PEEK

FURTHER DIFFERENTIATION

From Polymer to Forms and Parts

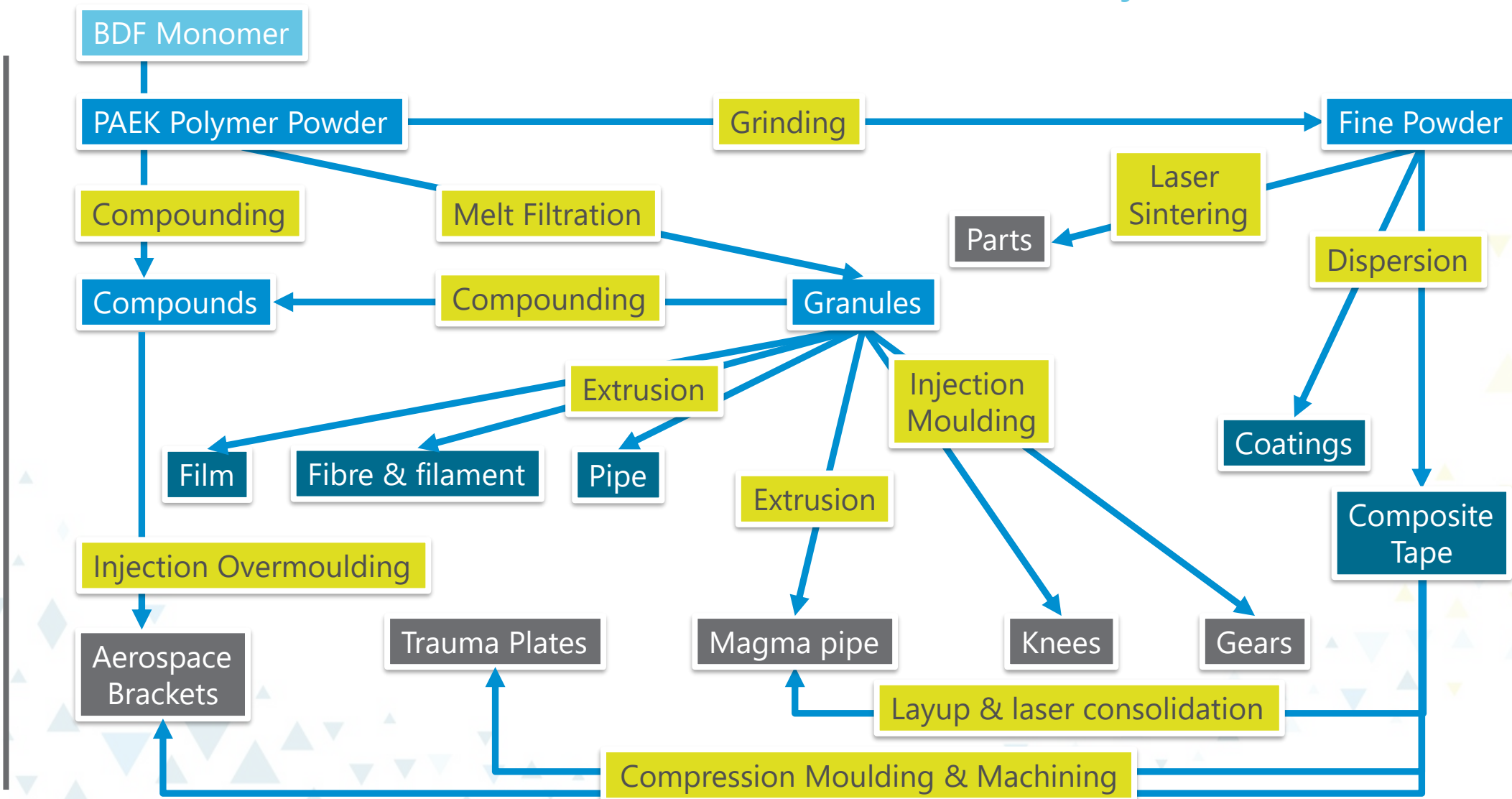
KEY:

Polymer

Process

Forms

Parts



MEDICAL GOALS

1. >30% OF GROUP REVENUES FROM MEDICAL BY 2032 (FROM 18% IN FY 2024)

3. FURTHER GROW NON-SPINE REVENUES (NON-SPINE 60% OF MEDICAL REVENUES IN FY24)

Maintain and grow core applications

1



Develop non-Spine segments

2



Invest to support game-changers

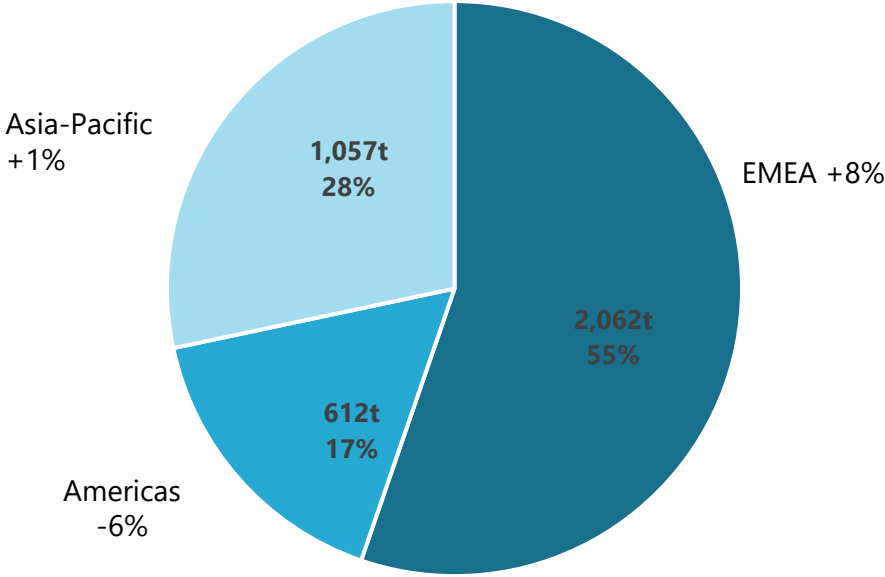
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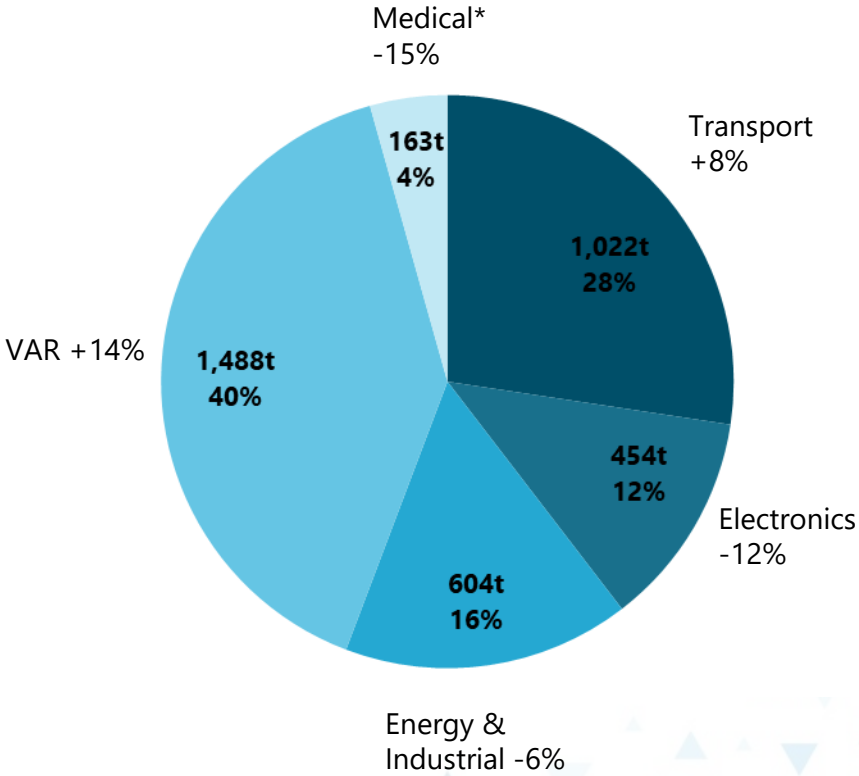
GROUP END MARKETS

FY 2024: 3,731 tonnes (+4% vs FY 2023)
FY 2023: 3,598 tonnes (-24% vs FY 2022)

Volume by Region



Volume by Industry

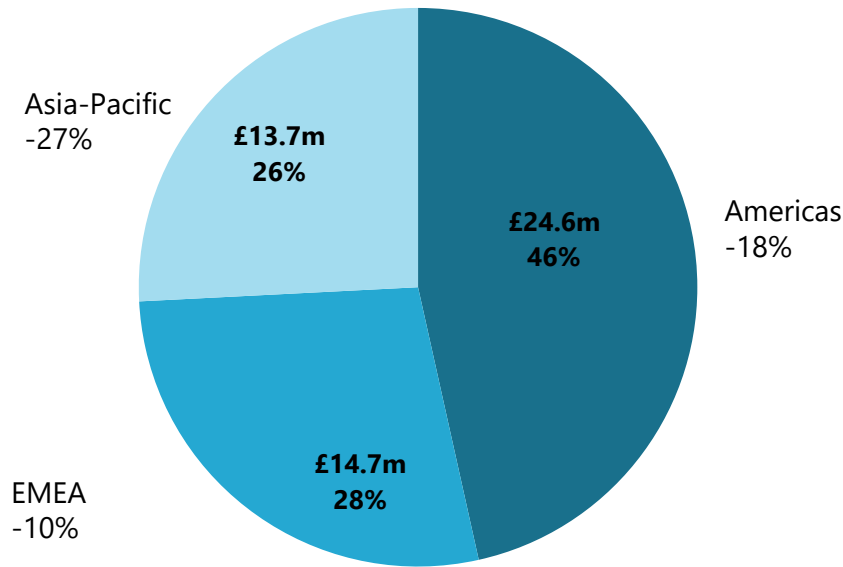


* Medical volume reflects both non-implantable and implantable volumes.

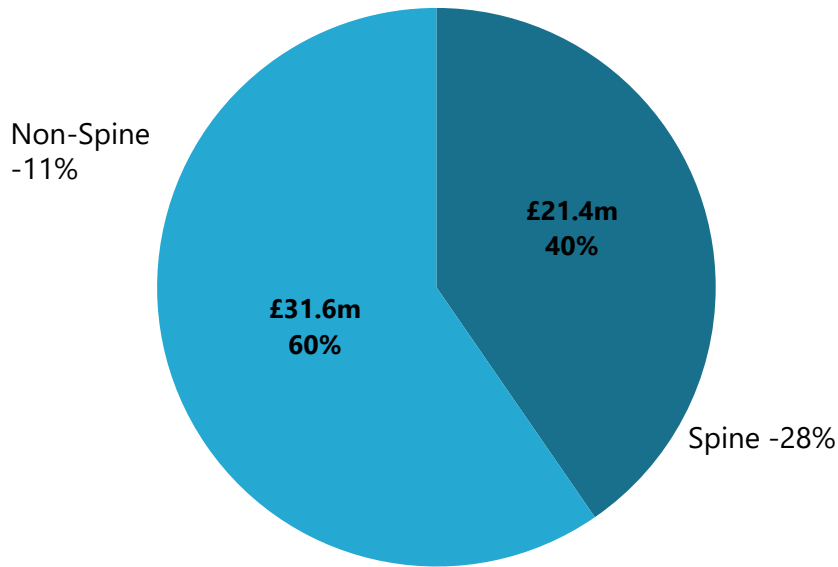
MEDICAL: KEY MARKETS

FY 2024: £53.0m (-19% vs FY 2023)
FY 2023: £65.2m (+12% vs FY 2022)

Revenue by Region



Revenue by Market



GROSS MARGIN ASPIRATIONS

RETURNING OUR GROSS MARGIN TO
MID-HIGH 50s

FY 2024

FY 2025

MID-TERM (FY2027-28)

GM 46.2%

- Lower asset utilisation
- Cost impact from inventory
- Soft Medical performance (mix)

GM IMPROVEMENT

(vs FY 2024)

- Improved asset utilisation (UK)
- Greater % Medical mix
- Lower raw material prices
- China full-year effect

GM mid-high 50s

- Further improved asset utilisation & operating leverage
- Increasing % Medical mix
- Core & mega-programme growth
- Growing China business

ROIC¹ 10%

(5 year average ROIC 16%)

MID-TERM DRIVERS

- Improved asset utilisation
- Increasing % Medical mix
- Core & mega-programme growth
- Capex discipline
- Improved overhead leverage

ROIC TOWARDS 20%

¹ Alternative performance measure

BALANCE SHEET

	FY 2024	FY 2023
	£m	£m
PPE and intangible assets	369.2	369.9
Investment in associated undertakings	-	9.1
Financial assets held at fair value through profit and loss	3.5	13.2
Financial assets held at amortised cost	1.0	0.6
Retirement benefit asset (net)	8.2	7.2
Inventories	115.1	134.5
Trade receivables and other assets	53.1	49.2
Cash*	29.3	33.5
Current and deferred tax liabilities (net)	(32.9)	(30.1)
Borrowings**	(40.4)	(39.7)
Lease liabilities (IFRS 16)	(10.0)	(10.5)
Trade payables and other liabilities	(34.5)	(35.9)
Net assets	461.6	501.0
Share capital and share premium	63.0	62.8
Translation reserve	(3.9)	2.8
Hedging reserve	3.9	0.6
Retained earnings	398.0	432.8
Non Controlling Interest	0.6	2.0
Equity shareholders' funds	461.6	501.0

*Includes £0.8m (FY 2023: £3.4m) of cash ring-fenced in the Group's Chinese subsidiaries, and £nil (FY 2023: £0.1m) in deposit accounts

** Includes bank loan £32.5m (FY 2023: £31.6m) and loan payable to Non-controlling interest of £7.9m (FY 2023: £8.1m)

OUR ESG PILLARS



Further inspire our employees and communities to positively impact sustainability (STEM & Biodiversity focused)



Decarbonisation and minimising resources (energy, water & waste); SBTi validated targets



Supporting CO2 reduction & clinical benefit in Medical

OUR PRODUCTS ENABLE ENVIRONMENTAL & SOCIETAL BENEFITS

52%

OF REVENUE FROM SUSTAINABLE PRODUCTS#



AEROSPACE

CO2 savings

... each year, our sales to Aerospace help save three times more CO2 annually than Victrex produces in its own operations*
(annual scope 1 & 2 CO2 emissions)



AUTOMOTIVE

80,000 tonnes

... annual CO2 saving in Europe for selected applications**



ELECTRONICS

100,000 rpm

Supporting energy efficiency, durability & reliability at high rotation speeds in vacuum cleaners & hairdryers



MEDICAL

25% improved brain function

... using PEEK-OPTIMA™
Natural in CMF skull plates***
vs metal plates

Better union rate

... using carbon fibre PEEK
trauma plate vs. steel plates****



ENERGY & INDUSTRIAL

Up to 80%

... weight saving vs metal using VICTREX™ PEEK helps reduce stress on mechanical systems in renewable energy applications

*
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#

Based on 10kg of PEEK replacement for metal, IATA carbon reduction & climate change 2018

Based on European annual mileage for passenger cars using vacuum pumps

25% improved brain function vs Titanium plates, based on paper by Zhang Q, Yuan Y, Li X, et al, World Neurosurgeon 2018

Data on file refers to Trauma outcomes in high-risk patients.

Sustainable products are defined as those which offer a quantifiable environmental or societal benefit. These are primarily in Automotive and Aerospace (supporting CO2 reduction) but also specific applications in Energy & Industrial and Electronics (e.g. wind energy applications, or those which support energy efficiency) and Medical, supporting better patient outcomes. Volumes into Oil & Gas (Energy & Industrial) and Value Added Resellers are currently excluded.

#1 PEEK EXPERTS

First to commercialise PEEK, with unmatched knowledge and experience

IR CONTACTS

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& ESG

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DRIVE CORE BUSINESS

Delivering the key PEEK & PAEK materials with No.1 manufacturing capacity of >8,000 tonnes (current nameplate capacity ex China)



GLOBAL CAPABILITY

1100+ 40+

Employees

Countries served by Victrex across our markets

DIFFERENTIATE THROUGH INNOVATION



POLYMER

Producing new grades including for Additive Manufacturing (3D Printing)



PRODUCT FORMS

Manufacturing product forms: Pipes, Films, Fibres and Composite Tapes

CREATE FUTURE VALUE



PARTS & COMPONENTS

Enabling new applications for PEEK, PAEK and Thermoplastic Composites

UNDERPIN: SAFETY, SUSTAINABILITY, CAPABILITY

- Safety, health & wellbeing
- Sustainable business with sustainable products



INVESTMENT IN INNOVATION

c5-6% c£170m NEW CAPABILITIES

of annual sales invested in R&D

Invested in capital investment / assets in the last 5 years

- Partnerships
- Strategic Alliances
- Polymer Innovation Centre
- Acquisitions
- Composites Manufacturing
- Additive Manufacturing

